



# **Mergers & Acquisitions Integration Handbook, + Website: Helping Companies Realize The Full Value of Acquisitions**

*Scott C. Whitaker*

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### Proven strategies and tactics to manage the integration of acquired and/or merged companies

*Mergers & Acquisitions Integration Handbook* is a comprehensive resource to help companies create a scalable post merger or acquisition integration process and framework that accelerates operating and business benefit goal realization.

- Includes tools, templates, forms, examples and checklists to provide a no nonsense “handbook” style approach to managing an effective integration.
- Helps integration managers quickly get up to speed on various integration challenges, including guidance on developing detailed operational and functional integration plans to support flawless execution.
- Reveals how to avoid integration failure by establishing an in-house integration management office to handle integration projects.
- Includes a sample integration playbook that can be used to create a core competency within companies to support ongoing integration activity.

Botched integration is the number one reason mergers fail. *Mergers & Acquisitions Integration Handbook* shows you how to develop, execute and implement merger integrations and business strategies to realize your organization's mergers and acquisitions goals.

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